



SHAN ABOOBACKER

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CAREER OBJECTIVE

To join with a quality environment where my knowledge and experience can be shared and enriched. Looking for an opportunity, where I can improve my talent and abilities & contribute towards the company's goals. I am seeking a challenging role in a progressive environment, which will enable me to continue undertaking my responsibilities towards my assigned objective towards the organization and to further develop my career.

PERSONAL TRAITS

- ✓ Planning, Organizing and executing operational and Maintenances task.
- ✓ Manpower Management and Co-ordination between different agencies for effective functioning of the organization.
- ✓ Excellent knowledge of information technology.
- ✓ Ability to deliver work assigned with accuracy and swiftness.
- ✓ Honest and hardworking.
- ✓ Posse's good moral and ethical standard.
- ✓ Can communicate effectively in English.
- ✓ Positive Approach, Self Confidence, Ability to take Responsibility.

ACHEIVEMENT / SKILLS

- ✓ Higher Secondary Education with Mathematics and Science, Kerala, INDIA.
- ✓ Valid UAE Driving license.

PROFESSIONAL EXPERIENCES

Muhammed Baker & Baker Trading Co. LLC,
2009- 2011 As store in charge Abu Dhabi Airport road,
2011-2015 Sales executive in Abu Dhabi city.

2016-2021, Axiom Telecom LLC,
Sales Executive Dubai.

2021-2022, Avanza Life Sciences Pvt Ltd, In India,
Worked as a sales executive in Kerala.

- Take care of outdoor sales and bring in new business for the company.
- Listing of new products.
- Ensure maximum visibility of the products.
- Develop detailed sales proposals tailored to suit the needs of specific client requirements.
- Maintaining Daily Sales Reports.
- Maintaining Quality Monitoring sheet to Avoid Expiry of Products.
- Increase Sale by maximum utilization of given Budgets.
- Customer relationship management, revenue maximization plans and credit control.
- Ensure proper stocks of all products, agency wise maintain by the account.
- Organize localize promotion; coordinate with the management in the account to increase the sale of slow moving products. Ensure effective execution in launch of new products.
- Look in to customer's satisfaction and build good customer relationship.
- Keep record of credit and collections.
- Handle sale forecasting and stock planning successfully with existing product promotion.

EDUCATIONAL PROFILE

Academic Qualification:

- Board of higher secondary examination Kerala, INDIA
- S.S.L.C Board of public examination Kerala, INDIA

LINGUISTIC SKILLS

LANGUAGE	READ	WRITE	SPEAK
ENGLISH	✓	✓	✓
HINDI	✓	✓	✓
ARABIC	✓	✓	

COMPUTER KNOWLEDGE

- MS Office, Tally, Peachtree, Internet.

PERSONAL DETAILS

- Age & Date of Birth : 36 years, 03 August 1986
- Sex : Male
- Marital Status : Married
- Religion : Islam
- Nationality : Indian
- Passport No : N5537020
- Date of issue & Place of Issue : 17-12-2015 – Cochin, INDIA.
- Visa Status : Visiting

DECLARATIONS

I do hereby declare that the information furnished above is true to the best of my knowledge.

Date:
Place: Abu Dhabi

Shan Aboobacker