

MUHAMMED RASMAL . MV



CONTACT INFORMATION

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CAREER SUMMARY

I am an energetic, professional, resourceful person. I have previously worked as a Sales Associate for four years. I have developed strategic plans for approaching new and existing customers to demonstrate products comprehensively. I also have ensured effective delivery of persuasion when a new product launches at our company. I encouraged all types of customers to give feedback on our products. I have tried adopting various negotiation techniques among potential customers. I am willing to work in both challenging and creative environments.

WORK EXPERIENCE

BASEL WATCHES - DUBAI, SHARJAH, ABU DHABI, AJMAN

SALES ASSOCIATE (10/2017 – 11/2021)

VIVO SMARTPHONES - KANNUR

SALES PROMOTER (3/2016 - 5/2017)

Key responsibilities:

- Present, promote, and sell products/services using solid arguments to existing and prospective customers.
- Performing cost-benefit analyses of already existing and potential customers.
- Maintaining positive business relationships to ensure future sales.
- Cash management, inventory, or stock management.
- Keep the workplace tidy.
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.
- Reach out to customer leads through cold calling.
- Achieve agreed-upon sales targets and outcomes within schedule.
- Coordinate sales efforts with team members.
- Analyze sales track and status reports.

SKILLS

- . Active listening, Good product knowledge
- Proven work experience in retail sales.

- Highly motivated and target driven.
- Excellent selling, negotiation, and communication skills.
- Prioritizing, time management, and organizational skills.

OTHER INFO

- Valid UAE light vehicle driving license

EDUCATIONAL QUALIFICATION

- Higher secondary Commerce from Kerala higher secondary board.
- Diploma in financial accounts from sree Sankaracharya institute.

LANGUAGES KNOWN

- English, Hindi, Malayalam, Tamil, Arabic.

PERSONAL DETAILS

- Date of birth: 04/06/1997
- Gender: Male
- Marital status: Single
- Passport number: N4336987
- Passport validity: 04/11/25
- Visa status: Visit visa
- Nationality: Indian