



MUHAMMED AL SAJID

SALES EXECUTIVE

ABU DHABI ,UAE # (+971) 56 484 3482 # alsajid1995@gmail.com

objective

To achieve a challenging position in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication& commitment. To work towards the development of the organization & grow with it.

Summary

Motivated sales executive who is highly energetic, outgoing and detail-oriented. with 4+ years of experience adopting proven methods to nurture client relationships, generate leads, and reach target goals. Handles multiple responsibilities simultaneously while providing exceptional customer service. Quickly learns and masters new concepts and skills.

SKILLS

- Ability to think and plan strategically
- Strong customer service skills
- Ability to generate new ideas
- Sales and market development
- Market and competitive analysis
- Retail marketing
- Sales techniques
- Good communication skills and written communicate
- Greeting customers in a courteous and friendly manner
- Team management
- Relationship management
- Project management

Experience

Sales Executive/Technical Support - 03/2020 to present
Predator Net Cafe ,Game Centar , Al Ain

- Calling potential customers to explain company products and encourage purchases
- Troubleshoots, Repair and Maintenance of the computer
- Updating games, software, drives, etc. with the latest versions, updates, and patches
- Responds to customer's questions Provide technical support on videogames

Sales Representative - 04/2016 to 08/2019

Al Aseel Trading Co., Saudi Arabia

- Serves customers by helping them select products
- Drives sales through engagement of customers, suggestive selling, and sharing product knowledge
- Directs customers by escorting them to racks and counters
- Provides outstanding customer service
- Manages financial transactions
- Answering client questions about credit terms, products, prices, and availability

Education

- **Diploma Of Higher Education**
Kerala Technical Board 2012-2015
- **High School**
Kerala Higher Secondary Education 2010-2012

Computer Skills

- | | |
|-------------|------------------|
| • MS Office | • Internet&Email |
| • Windows | • Photoshop |

Languages

- | | |
|-----------|-------------|
| • English | • Hindi |
| • Arabic | • Malayalam |

Driving License Details

Valid UAE Manual Light Driving License (Category 3)

Personal Dossier

Date of Birth : 01-01-1995

Marital Status: Single

Nationality : Indian

Passport No. :N7906916

Visa Status - Cancelled visa

Declaration: I hereby declare that the above information is true and correct to the best of my knowledge belief.