MOHAMAD AL AMAN ASANA MARRIKAR



Personal

Address

Abu Ahamed Building, G4, Al Raudha Street,

Umm Al Quwain, United Arab Emirates

Phone number +971 55 389 2638

Email alamanamm@gmail.com

Interests

■ Travelling

Skills

Microsoft Office	•				•
Accounts	•	•	•	•	•
Sales	•				

Languages

English	•	•	•	•	
Hindi	•	•	•	•	
Malayalam	•	•	•	•	
Arabic	•	•	•	•	

Successful Manager and Accountant equipped to plan, lead and optimise operations for changing landscape. Accomplished in delivering above-expected results while streamlining operations. Ambitious to affect change and bring results for Disposable and Catering Items.

Work experience

General Manager

Oct 2018 - Present

Al Shurfa Plastic Trading Co.LLC, Umm Al Quwain

- Delivered business strategy to drive revenue and operational efficiencies.
- Recruited top-performing candidates to build staff retention and team performance.
- Monitored and evaluated teams, identifying and targeting opportunities for improvement.
- Managed all purchasing, sales, marketing and customer account operations to ensure efficiency and performance.
- Oversaw accounting systems to optimise cash flow and reporting processes.
- Implemented effective customer service procedures to encourage positive feedback.
- Completed stock ordering, replenishment and inventory management.
- Increased revenue streams by reducing costs, managing schedules and performing variance and risk analysis to implement corrective actions.
- Monitored progress by establishing plans, budgets and measuring results.
- Managed all merchandising, replenishment and inventory decisions to drive growth.
- Enhanced resource allocations while monitoring expenses.
- Negotiated with suppliers to minimise costs and enhance service delivery.
- Drove sales and maintained cost controls.

Accountant Apr 2015 - Sep 2018

Al Shurfa Plastic Trading Co.LLC, Umm Al Quwain

- Reconciled accounts from income and expense data to net worth and assets.
- Accurately documented all cash, credit, fixed assets, accrued expenses and line of credit transactions.
- Filed tax returns and prepared governmental reports in compliance with strict standards.
- Analysed monthly reporting to reconcile production operations and general ledger.
- Prepared budget forecasts.
- Provided supplemental, Management Reporting information.
- Maintained integrity of general ledger, including chart of accounts.
- Cooperated with senior leaders to create operating budgets and initiate financial planning.
- Analysed monthly balance sheet accounts for corporate reporting.
- Set up and improved accounting systems and processes to meet business needs and maximise effectiveness of operations.
- Prepared VAT and income tax forms for commercial and individual clients.
- Accurately tracked tax, invoicing and budget information using QuickBooks.
- Created periodic reports comparing budgeted costs to actual costs.
- Prepared reports and presentations for executives with excellent copywriting and data visualisation.
- Installed internal controls and set up standard procedures for business accounting systems.
- Completed reviews of personal or business records in cases of insolvency and bankruptcy.
- Managed financial updates, watch lists and insurance files.
- Compiled general ledger entries on short schedule with 100% accuracy.
- Provides supplemental, information for Financial Reporting.
- Ensured timely bank payments.
- Exposures to Inventory reports preparation.
- Audit financial transactions and documents.
- Coordinated with external Audits.
- Maintained historical records.
- Managed all accounting transactions.
- Produced accurate tax returns complying with official requirements and serving client needs for minimising liabilities.

Sales Cashier

Jan 2013 - Nov 2014

Richsonic, Colombo

- Maintained excellent client satisfaction by providing professional, courteous customer service
- Process sales transactions.
- Operated cash registers with proficiency during high-volume shopping times, reducing customer queues.
- Processed sales, exchange and refund transactions efficiently to reduce customer waiting times.
- Processed cash, cheque, credit and debit payments accurately and efficiently, minimising till discrepancies.
- Regularly cleaned and straightened work areas, ensuring stores stayed tidy in line with company standards.
- Issued receipts for customer purchases and gifts, advising on in-store return and exchange policies.
- Educated customers on promotions, offers and special events to enhance product sales.
- Encouraged customers to join in-store reward programs, promoting loyalty and increasing sales possibilities.
- Checked notes with money checking pens and examined coins carefully to spot and refuse counterfeit currency.
- Completed opening and closing procedures each day.
- Assisted in smooth running of shop floor processes by helping customers locate items and ensuring signage and pricing accuracy.
- Reduced customer wait times through optimised checkout processes.
- Report issues with equipment.
- Assist in stocking and rotating merchandise.
- Report issues with equipment.
- Work as a team to meet store sales goals.
- Handle customer complains.

Education and Qualifications

AAT Jan 2010 - Dec 2012

Global Higher Education, Puttalam

Successfully completed AAT Stage 1 & 2

Advanced Level

Jun 2007 - Aug 2010

Zahira National College, Puttalam

Successfully completed Advanced Level

References

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