

**Abdul Gafoor CA** 

# **Contact Information**

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Oman

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## **Personal Details**

**Religion:** Islam

**Date of Birth:** 20/05/1981

Sex: Male

Nationality: Indian

Marital Status: Married

Languages known:

English, Hindi, Arabic Tamil & Malayalam

#### **Driving License:**

Manual light vehicle expiry on 22/07/2022

# **Career Objective**

Seeking a position to work in a competitive environment that demands hard work where I can share my creative skills, knowledge & 10+ years' experience in UAE and Oman, and there by develop my career and to be a part of the team which results in the growth and prosperity of the organization.

## **Experience**

#### 1. Operations Manager

Nice Touch Carton Manufacturing LLC, Sohar (01/01/2020 – Till Date)

- Ensuring all legal and regulatory documents are filed and monitor compliances with laws and regulation.
- Works with the board of directors to determine values and mission, and plan for short and long term goals.
- Identifying and address problems and opportunities for the company.
- Building alliances and partnerships with other organizations.
- Support worker communication with the management team.
- Develop, implement and review operational policies and procedures.
- Ensuring operational activities remain on time and within a defined budget.
- Track staff requirements, hiring new employees as needed.

#### 2. Sales Executive

Nada Happiness Trading, Muscat (02/05/2018 to 28/06/2019)

- Meeting the buyers and negotiate placements and listing of products, and making LPOs and orders
- Coordinating with logistics to make timely delivery.
- Merchandising products and negotiating shelf place.

#### 3. Sales Executive

Future Lights Trading Co, UAE (01/06/2015 – 10/04/2018)

- Meeting the buyers and making LPOs and orders. Arrange and negotiate placements and listing of products
- Organizing in store promotions and leaflets offers in Key shops.
- Coordinating logistics to make timely delivery. Merchandising products and negotiating shelf place.

## **Previous positions.**

Sales Executive: Diamond Art Est. Dubai (01/03/2014 to 20/05/2015)

Store Keeper: Lulu Group, Abu Dhabi. (24/07/2009 to 28/02/2014)

Indoor Salesmen: Lulu Hypermarket, Abu Dhabi. (08/03/2005 to 23/07/2009)

## **Education**

- S.S.L.C from Kerala State Secondary Examination Board. (10th Grade).
- Higher secondary from Kerala State Higher Secondary Examination Board. (12th Grade).

## **Technical Skills**

- 2 Years Television and Electrical Engineering Course completed in KGCE.
- MSOffice / Internet, Email, Web browsing etc. Diploma in Computer Application

# **Strengths and Attributes**

- Planning and organization.
- The ability to work well on your own and also part of a team.
- Problem analysis and problem solving skills.
- Positive attitude and quick learner.
- Time management skills.

# **Declaration**

	hereby	declare	that	the	information	furnished	above	is	true	and	complete	to	the
t	est of m	y knowle	edge	and	belief.								

Place:	
Date:	(Abdul Gafoor CA)