



MUSTHAK AHAMED

SALES ASSOCIATE

Results-driven Sales Associate with over 6 years of experience seeking a challenging position in a dynamic organization. By building and maintaining client relationships, and implementing effective sales strategies, I aim to contribute to the growth and success of the company.

EDUCATION

- Completed G.C.E Advanced Level
Babul Hasan National School - 2013
- Diploma in English
Institute of English - 2017
- Diploma in Mobile Phone Repairing
ICBT Campus - 2016

KNOWLEDGE SKILLS

- Computer proficiency.
- Leadership experience.
- Communication skills.
- Problem-solving abilities.

LANGUAGES

- English, Hindi, Tamil, Malayalam

CONTACT

✉ infomusthak100@gmail.com

📞 +971 55 363 3984

📍 Albaraha, Dubai

PERSONAL DETAILS

- **Nationality**
Sri Lankan
- **Visa Status**
Visit Visa - 2023 / 07/ 23
- **Passport Number**
N7014816

EXPERIENCE

Sales Associate | Cuple St LLC

Garhoud, Dubai, Nov 2021 - Oct 2022

Build and maintain strong relationships with customers, ensuring excellent customer service throughout the sales process. Understand customer needs and provide appropriate product recommendations or solutions. Drive sales by actively prospecting and identifying new leads, as well as upselling or cross-selling to existing customers. Meet or exceed sales targets and contribute to revenue growth.

Client Relationship Officer | Midwest Books Trading LLC

Dubai, UAE., April 2019 - Oct 2021

Continuously engage with clients to strengthen relationships and maximize client satisfaction. Conduct regular check-ins, provide updates on new offerings, and seek feedback to identify areas for improvement. Act as a trusted advisor and maintain a deep understanding of clients' businesses to provide strategic guidance and support.

Sales Executive | UNITY HOLDINGS STEEL (PVT) LTD

Sri Lanka, September 2017 - May 2019

Develop and execute a strategic sales plan to achieve sales targets and maximize revenue growth. Identify target markets, industries, and potential customers. Analyze market trends, competitor activities, and customer needs to shape the sales strategy.