

CURRICULUM VITAE

ASHIF KU

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RAK.UAE



Objective:

A suitable position in **sales, marketing, retails, cashier and promoters** with a reputed organization & to work in an innovative and competitive environment, and to attain & fulfill organizational goals thereby simultaneously achieving personal career growth.

Profile:

- Having 4 years of overall experience in sales curtain and stitching and fitting in UAE.
- Having 2 year of experience in sales and cashier in india.
- Good awareness about markets.
- Have excellent communication skills in English, Hindi & basic Arabic.
- Proficient in using Computer applications.
- An excellent team player & can get along with different nationalities.
- Process returns.
- Excellent selling skill in various products.
- Assist customers with waiver completion.

Professional Details :

Previous Experiences

- **From April 2014 To March 2016**
Salesman and cashier (HOMECENTER ELECTRICAL SHOP, KERALA, INDIA)- ELECTRICAL , PLUMBING.
- **From June 2016 To till the date**
Salesman, cashier, curtain stitching and fitting (AL Jadwa curtain, Abhudhabi, UAE)

Duties and Responsibilities:

- Handle business development of the product within the assigned territory.
- Selling products and services using solid arguments to prospective customers.
- Briefly explain the benefits on products.

- Execute time saving deals.
- Compare the prices and update the Sales Manager on the prices.
- Maintain & provide customer feed back report to the management.
- Prepare & update Sales Reports daily, weekly and monthly basis.
- Convince clients, negotiate & close the deal successfully.
- Prepare quotations / sales orders / tenders for corporate and develop good customer relationship.
- Result Oriented and flexible to perform various tasks.
- Highly self motivated, result oriented and a great team player.

Educational Qualifications:

- Diploma ac technician 2014.
- 10+2 in Commerce & Business 2012.

Computer Proficiency:

- Basic Computer Knowledge.(M S, EXCEL, MS WORD)

Personal Particulars:

Nationality	Indian
Gender	male
Date of birth	04-12-1995
Marital Status	Single
Languages	Fluent in English, Hindi, And Basic Arabic.
Visa Status	Employed

Date:

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