



Ali Mirshad

Self-Motivated and a Hard Worker

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📍 SHARJAH, UAE

📅 23 November, 1996

EDUCATION

B.Com (Co-operation)

Mahatma Gandhi University

06/2015 - 03/2018,

Plus Two

Kerala Board Higher Secondary Education Board

06/2013 - 03/2015,

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Kerala Secondary Examination Board

05/2012 - 03/2013,

IT Skills

MS Office, DTP, GOOGLE APPS

PASSPORT DETAILS

Passport No: M6238032

Date of Issue/ Expiry: 06-02-2015 / 05-02-2025

Place of Issue: Cochin

Visa Status: Visit

LANGUAGES

ENGLISH

Full Professional Proficiency

HINDI

Full Professional Proficiency

MALAYALAM

Full Professional Proficiency

Arabic

Elementary Proficiency

REFERENCE

Upon request

PROFILE

An expert at turning buyers into repeat customers, winning over customers in face to face meetings and growing sales revenue within an assigned territory.

CAREER

Popular Time House

India

02/2020 - 12/2021

SALES EXECUTIVE

- Grabbing customers' attention in a face to face meeting.
- Collecting feedback from customers' about the product they have bought.
- Making customers what their budget is.
- Backing up all claims with statistics and facts.

Triveni Glass House

India

01/2019 - 01/2020.

ACCOUNTANT

- Preparing accounts and tax returns.
- Monitoring spending and budgets.
- Auditing and analyzing financial performance.
- Financial forecasting and risk analysis.

SKILLS

- Using mannerisms that will project a positive and a professional image.
- Grabbing a customer's attention in a face to face meeting.
- Planning beforehand to any customer objections and having answers ready.
- Able to sell to large and small businesses as well as public and private sector clients.

