

## MOHAMED NOUFAL

**Sales Executive** 

### Contact Me



0524149694



mohamednoufal4040vp @gmail.com

### Other Info

### Skills

# Well knowledge of MS Excel, MS Word, and Auto cadd.

# Excellent customer service skill.

# Strong communication skills

# Motivated and hardworking.

# Flexibility in working conditions.

# Individual, skilled in problem solving.

# Responsible, efficient with an excellent work ethics.

# Proven ability to work under pressured environment with less supervision.

### Languages

- # English
- # Arabic
- # Hindi
- # Malayalm
- # Tamil



### **About Me**

I am looking forward to associate myself with organization where there is opportunity to share contribute and upgrade my knowledge for the development to self and organization served. I have taken up assignment in my career with quest to higher responsibility and I am looking forward to building to team challenging career, with responsibility scop, which fully utilities my talent, capabilities and experience.



### **Experience**

#### 2020 - 2022

# Al Rowais Supermarket | Purchasing Manager Cum Accountant

- # Purchasing all items of the company from Dubai and sharjah markets.
- # Well knowledge about the markets.
- # Dealing with Accounts and cash.
- # Updating and checking the documents of the company, renewal and applying new visa for the employees.
- # Selecting the new employees through the interview.
- # Dealing with customers and satisfying them.

### 2018 - 2020 Gulf Hypermarket | Sales

- # Preparing marketing and sales strategies.
- # Conducting extensive research on competitors' products and services.

### **Interest**

- # Reading Books
- # Maintenance Fitness
- # Traveling

### **Others**

UAE MANUAL DRIVING LICENSE & I HAVE CAR ALSO No: 230203

### References

I hereby certify that the above information Menton is true and correct to the best of my knowledge and belief.

- # Creating and overseeing marketing campaigns.
- # Preparing budget and time constraints.
- # Maintaining a healthy relationship with the clients.
- # Answering client's questions in a professional manner.
- # Participating in exhibitions and conferences organized by the company.
- # Creating awareness of the products and services offered by the company.
- # Ensuring the company meets the sales targets.
- # Handling complaints of the clients.
- # Negotiating the deals with the clients.
- # Taking feedbacks from the clients.
- # Writing monthly reports on the performance of the campaigns.

### 2016 - 2018 Kissan Group At India | Electrical Engineer

- # Design and develop electrical products in line with customer requirements and ensure they comply with the relevant/latest regulations.
- # Evaluate the efficiency of electrical systems, machinery, components and products.
- # Apply knowledge of electricity to design testing methods for different systems.
- # This will allow them to understand the capabilities of electrical systems and machinery.
- # Understand design specifications and technical drawings.
- # Assure product quality by conducting thorough and reliable tests.



### Education

2012 - 2016 Anna University Of Chennai | BE Electronics and Communication Engineering