



IZHAK VS

Job focus: salesman

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OBJECTIVE:

Seeking a long term career in FMCG sales in which, I will be fully able to use my Technical Skills and Market Experienced Talents along with my hard and dedicated workmanship towards achievement of organizational goals.

PROFESSIONAL EXPERIENCE:

Total 12 Years in handling Key account and B CLASS markets in UAE including, Carrefour, Lulu, Carrefour Express, Union Co-OP, (ibnu bathutha mall)Festival City, Al Maya, Choithram

CAREER SUMMERY:

Merchandiser: From 2009 to 2013 till date **TIFFANY FOODS LTD (an IFFCO Group of company)** In Sharjah,
SALESMAN and VAN SALESMAN: From June 2013 to june 2021 till date **UNITED FOOD COMPANY**

PROFILE SUMMERY:

IFFCO FOODS LTD:

A subsidiary company of IFFCO Group Of Companies. The IFFCO group of companies is one of the largest and well diversified business groups in the UAE. IFFCO Foods is the leading producer of comprehensive range of Biscuit, Snacks Foods, Confectioneries, Chocolates, and Cake & Pasta in the Arabian Gulf region.

UNITED FOOD COMPANY:

United food is the leading producer of comprehensive rang of Oil, Gee, Butter, Margarine and ice cream etc.

I joined in the year 2013 as a SALESMAN And VANSALESMAN in UNITED FOOD I am handling all the key accounts and B CLASS in Dubai.

JOB PROFILE:

- ✓ Handling all the segments of Sales and Merchandising
- ✓ Increase in business up to maximum of ability
- ✓ Implementing promotional activities as per guidelines of marketing team
- ✓ Handling all the key accounts
- ✓ FIFO follow up
- ✓ Best display of products
- ✓ To best determine the value of product
- ✓ To promote new brands through special offer and discounts
- ✓ Proper visit in all markets as per route plan
- ✓ To renew the older stock via sales ,discounts and special offer

Warehouse Stocker: From 2008 to 2009 till date **TIFFANY FOODS LTD (An IFFCO group of company.)**

JOB PROFILE:

- ✓ Handling all the products at warehouse.
- ✓ Planning all the loading according to sales order
- ✓ Monitor all the products & Inform stock update daily basis.
- ✓ Lab our control.
- ✓ Receiving all G.R.V correctly.
- ✓ FIFO control.

EDUCATIONAL QUALIFICATION:

- Higher Secondary School Certificate from Govt. of Kerala
- MS office and well experienced in all Internet application

Personal Data:

Sex	:	Male
Age & Date of Birth	:	01/07/1983
Nationality		Indian
Marital Status	:	Married
Driving License		Valid driving license
Languages known	:	English, Hindi, , Malayalam, Tamil
Visa status	:	Visit visa

Declaration:

I hereby declare that the particulars furnished above are true and correct to the best of my knowledge.