



THAMEEM NASAR

OBJECTIVES

Seeking a challenging and suitable position in a progressive organization that provides a chance to me to explore my skill and ability towards the success of the concern.

WORK EXPERIENCE

SALES REPRESENTATIVE 2016 - 2017 RELIANCE JIO CENTRE, TECHCNOPARK, TRIVANDRUM

- Sell telecommunications products and services to both individuals and companies.
- Build market position by locating, developing, defining, negotiating, and closing business relationships.
- Keep abreast of current technology trends.
- Identify, contact and build relationships with prospective customers through a combination of telephone and in-person cold calls, networking and referrals to obtain appointments.
- Write and submit accurate orders.
- Manage a territory using technology, prioritization and time management skills.
- Submit pricing and pre-qualification requests reflecting the client's requirements.
- Resolve customer inquiries and complaints
- Reach agreed upon monthly sales goals

CONTER SALE/CASHIER 2021 - 2023 AARA STATIONERY, AJMAN UAE

- Help customers make selections by possessing excellent product and equipment knowledge, offering suggestions to inform and increase sales and build customer confidence
- Pricing, maintaining quotes, processing payments and filing of orders and invoices
- Take orders and provide assistance quickly to keep queues at a minimum
- Cross-sell products and introduce new one
- Recommended better merchandised display to management, which was result in improved sales.
- Ensure that each customer leaves the Company satisfied
- Handling cash transactions accurately and efficiently at POS system
- Maintain clean and tidy whole shop.

EDUCATION

- **HIGHER SECONDARY**
St. Joseph's Higher Secondary School
Trivandrum
2010 - 2012

SKILL

- Time-management
- Problem-solving
- Planning
- Detail-oriented
- Computer and internet Proficiency
- Quick learner

LANGUAGE

- ENGLISH
- HINDI
- MALAYALAM
- ARABIC (Basic)