

MUNAVIR ALI M.P

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Near Al Kuwait hospital AL Baraha
Deira Dubai.

in Munavir Ali M.P
f MUNAVIR ALI M.P



OBJECTIVE

2+ years prior work experience in sales,marketing,site engineering. To secure a challenging position in a reputable organization to expand my learnings, knowledge, and skills. Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

EXPERIENCE

OCT 2021 -
AUG 2022

ACC Limited

Technical sales engineer

- Technical supporting with site managers, clients, contractors, and subcontractors.
- Demonstrated results in meeting sales quotas or business development goals.
- Coordinate all aspects of the sales process from initial enquiry/RFQ through closing of the opportunity
- Track and report current status of potential projects,markets,customer news and developments.
- Lead the development and preparation of pre-qualification files,formal presentations,submittal proposal,and contracts .
- Ability to read technical drawings,proficient with following computer applications:Microsoft Excel,word,power point,AutoCAD and should be versatile in preparing business reports to management.
- Checking the quality of materials used,volumetric mix design,tips on Reinforcement,Slab supervision,post visual checks for cracks,advise on waterproofing,Conversion of sites.

JAN 2020 -
MAY 2021

ASTRA BUILDERS

SITE ENGINEER TRAINEE

Assisted a civil engineer in construction sites.

- Creating accurate project specifications .
- Managing, designing, developing, creating and maintaining construction projects
- Conducting on-site investigations and analyzing data
- Assessing potential risks, materials and costs.
- Experience in dealing with emergency works and ability to deal with the Public and coordinate with various infrastructure Authorities related to the Projects
- Exceptional articulate communication skills both verbal and written.
- Experience advising client of best systems, materials, products and sustainability for irrigation/water feature systems
- analysis and construction cost estimates.
- Performancing contract related services including drawing reviews,structural inspection,periodically site inspection.

EDUCATION

2016-2020

PONNAYYAH RAMAJAYA INSTITUTE OF SCIENCE AND TECHNOLOGY
B.TECH/CIVIL ENGINEERING
7.4

2013-2015

RN Edu Hub
QUANTITY SURVEYING

ATRIUM SCHOOL OF DESIGN
AUTOCAD , 3DS MAX

2013

ST.MARY'S HSS PARIYAPURAM
HIGHER SECONDARY

MIC ENGLISH MEDIUM SENIOR SECONDARY SCHOOL
HIGH SCHOOL
9.6

SKILLS

- Marketing and Sales, Strong analytical and critical thinking skills. Sound knowledge of construction. Excellent negotiating and interpersonal skills. Ability to organize, plan, and strategize.
- SOFT SKILLS: AUTO CAD, 3DS MAX, MS WORD, MS EXCEL,

LANGUAGES

- English, Hindi, Tamil, Malayalam

INTERNSHIP

- **NATPAC (NATIONAL TRANSPORTATION PLANNING AND RESEARCH CENTRE)**
 - Institution under Kerala State Council for Science, Technology and Environment (KSCSTE) is a model system of transportation covering road rail. Assisted a senior civil engineer in the fields of traffic engineering and transportation planning, highway engineering, analysing traffic in the towns.

PERSONAL DETAILS

- Date of Birth : 12/12/1996
- Marital Status : single
- Nationality : INDIA
- Gender : Male
- Driving Licence : INDIAN
- Place : Al Baraha - Deira- Dubai
- PASSPORT NUMBER : W0386653
- Visa status : Visit visa
- Languages : English, Hindi, Tamil, Malayalam

REFERENCE

- **SURENDAR R - "ACC Limited "**
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- **VARUN GANGA - "ACC LIMITED "**
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