



NANDA KUMAR V

Sales Executive/Merchandiser

Contact

+971 58 159 8391

NANDUKANNAN0961@GMAIL.COM

Passport No :U7481724

Visa Status : On Visit Visa

Educations

*Bachelor of
commerce (B.com)*

PERSONAL STRENGTHS

Food & Safety Hygiene

Fire Warden

DTP

Photoshop

Corel Draw

Data Entry

Ms-Office

Tally Vs 7.0

Skills

- Cold calling
- Human Capital Management
- Sales Force Effectiveness
- Warehouse Management
- Procurement Strategy and Execution
- Telesales
- Consultancy experience
- Customer focus

Summary

I am an approachable, motivated, and confident sales executive with the ability to excel sales targets and make a real difference in the organization's revenue generation. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling.

Experiences

Telecaller

IDEA TELE COMMUNICATIONS(CELLULAR)

May 2010-April 2011

- Handling customers issues
- Support relationship managers in delivering efficient and quality service to customers
- Prepare monthly performance reports for management and handle daily exception reports
- Act as major contact point with customers support functions to ensure smooth account operations

Sales Executive/Merchandiser

CLIKON ELECTRONICS, DUBAI

October 2012-September 2018

- Supported financial and business forecast to facilitate accurate budgets
- Applied expert knowledge for daily completion of tasks and streamlining workflows
- Prepare for LPO
- To monitor competition by gathering current marketplace

MERCHENDAISE (ELECTRONICS/HOME APPLIANCES)

MASAKI EASTERN GENERAL

November 2018-August 2021

- Welcome customers by greeting them, offering them assistance
- Directs customers by escorting them to racks and counters/suggesting items
- Advises customers by providing information on products
- Documents sale by creating or updating customer profile records

PERSONAL INFORMATION

Nationality - Indian

DOB - 14/04/1992

Sex - Male

Language Known English, Malayalam, Tamil, Hindi