



JABIR ABDUL AZEEZ

MERCHANDISER



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CURRENT ADDRESS:

ABU DHABI U.A.E.

ABOUT ME:

DOB: 14/05/1991

NATIONALITY:

Indian

GENDER:

male

RELIGION:

Islam

MARITAL STATUS:

Married

VISA STATUS:

Visit Visa

PASSPORT DETAILS:

Passport No- R8127628

Place of Issue: India

DOI : 20/07/2017

DOE : 19/07/2027

LICENSE DETAILS:

License No:2758107

DOI:15-03-2022

DOE:14-03-2024

Place of Issue: Abu Dhabi

OBJECTIVES :

Offering 8 years experienced professional as sales and merchandiser, searching for a job prospect that will offer a dynamic environment and opportunity for professional growth in sales, and enable interaction with customers

SKILLS:

- Store display design & setup
- computer skills
- customer service
- Interpersonal skills,
- Communication
- calmness under pressure

LANGUAGE KNOWN:

- **Arabic** : Good
- **English** : Good
- **Hindi** : Good
- **Malayalam** : Native Language

EDUCATION QUALIFICATION

- Higher Secondary Certificate (Kerala)

WORK EXPERIENCE :

- **LUNAR ELECTRONICS, SHARJAH, UAE (AL MADEENA GROUP).**
POSITION: Merchandiser , Jan 2010 to Dec 2011
- **AL KHAIRAT STATIONARY & OFFICE EQUIPMENT TRADING, ABU DHABI, UAE**
POSITION:- Sales Merchandiser , June 2013 to March 2020
- **AL PHAMED GENERAL TRADING LLC**
POSITION: Merchandiser , Aug 2021 to Mar 2022

Duties and responsibility :

- Checking the stock and short items reporting...
- Placing the products in order..
- Random checking of products..
- be attentive to customer's needs. Give information about the features, quality and availability of different products.
- Arrange orders and deliveries of stock for customers.
- Monitoring slow sellers and acting to reduce
- Introducing new products and schemes to the customer..
- Promoting special offers, promotions and sales.
- Developing & maintaining successful business relationships with all prospects.
- Analyzing monthly sales and target
- Planning budgets and presenting sales forecasts to managers
- Analyzing monthly collection report and ensure the receipts ontime
- Preparing P.O and following up until delivery
- Coordinating with promotions and advertising campaigns