



Shahid Shaikh

Customer Service Executive

ABOUT ME

Date of Birth 29 Aug, 1997

Nationality Indian 

Driving License Yes

Visa Status Visit

 1505, Al Kawther Tower,
Al Khan St, Sharjah, UAE

 +971-588559982

 shahidm236@gmail.com

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EDUCATION

Bachelor in Management Studies (Graduation)

Mumbai University

2018 - 2020

Diploma in Interior Designing

Thakur Polytechnic

2017 - 2018

SKILLS

Target Oriented	
Communication	
Negotiation	
Convincing	
Logic & Reasoning	

PROFILE

Innovative, creative, and professional. Specialized in Sales & Marketing. I am a cheerful, ambitious, and target-oriented guy. I love my work and achieving milestones working with a team. In my years of experience, I have acquired good skills in negotiation and convincing clients for business sales. I'm constantly evolving and growing. Efficient working with a team and independently. Positive thinking and a good combination of smart working along with hard works.

WORK EXPERIENCE

Customer Service Executive

2020 - 2022

Sharaf Exchange LLC | Dubai

- Providing service by connecting to customers, understanding their needs and recommending best product as per their requirements.
- Handling branch operations, customer complaints, checking reports and filing on regular basis to stay updated with revenue.
- Having good knowledge of Remittance, Forex, Money products such as Western Union, Instant Cash etc.
- Successfully achieved monthly targets by selling loyalty cards, doing corporate transactions, WPS salary uploads.

Sales Consultant

2019 - 2020

Traveler Emirates Exchange LLC | Dubai

- Interacted with customers directly at Dubai Airport, UAE
- Sold destination currencies also upsold
- Successfully achieved monthly targets
- Provided excellent customer service by understanding needs

REFERENCES

Mohsin Shaikh

Training Officer, Mashreq Bank

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Zahid Shaikh

Sales Manager, Gas Industry

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