

### **ABOOBAKKAR SIDDIQ**

Sales Executive / E-COMMERCE EXECUTIVE

LinkedIn Profile: linkedin.com/in/ABOOBAKK ARSIDDIQ

aboobakkarsiddiq894@gmail.com +971-555702717 DUBAI, UAE

#### **Work Experience**



# TEQTRONIX INTERNATIONAL LLC a global mobile accessories dealers firm that provides supply chain services across various industries

Al Qusais, Dubai.

March 2020 to July 2021 (1 years, 4 months)

- Boosted sales activities by 30% in the Grayerville area by overseeing the generation to closing of deals
- Maintained a 100% client satisfaction rating and generated 10% growth in annual revenue by working closely with sales and support teams
- Opened five new accounts by providing prompt, consistent, quality customer service



### Field Sales Executive / E-COMMERCE EXECUTIVE OSKAR PHONE LLC

Deira, Dubai.

July 2021 to Till Working

- Increased customer loyalty by 40% within six months by managing key accounts in Fairhill and serving as a coordinator with the operations team
- Achieved a 5% growth in our client base by finding opportunities for partnership with various companies
- Boosted customer satisfaction by 10% by introducing a feedback check-in after three months of a sale

#### **Relevant Skills**

- Account Management
- Good Communication
- Technical Skill in MS OFFICE
- Strategic and Social Selling
- Ability to Work Under Any Situation
- Dedication and Hardworking Capability

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## **Education History**



**Bachelor Business Administration, Government First Grade Collage Haleyangadi**2014 to 2017



PRE UNIVERSITY
Government Pre University Collage Karnad
2012 to 2013

Honor's List



SSLC Government High School Kemral 2014 to 2017



**DIPLOMA IN COMPUTER APPLICATION I-CAF Institution of Technology Mangalore**2017 to 2018

**PARSONNAL INFO** 

DOB 21-08-1996
NATIONALITY - INDIAN
RELIGION - ISLAM
MARITAL STATUS - SINGLE
LANGUAGE - ENGLISH, HINDI, KANNADA, TAMIL, MALAYALAM

**DECLARATION:** I DECLARE THAT THE ABOVE FURNISHED DETAILS ARE TRUE TO THE BEST OF MY KNOWLEDGE

Place: Dubai ABOOBAKKAR SIDDIQ