



VINOD KOOLIYIL

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Permeant Address

Kooliyil House,
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Mail

mskooliyil@gmail.com

Nationality

India

Gender

Male

Maritalstatus

Married

DOB

30 May 1983

Languages Known

English, Hindi,
Malayalam, Tamil

Visa & Passport Details

Visa: INVESTOR VISA
Passport No: V9291775
Date of expiry :22/05/2032

Driving License

Dubai & Oman

Education & Qualification

Bachelor of Commerce
(Calicut University)

Achievements & Knowledge

Inventory Management
Total Quality Management
ISO9001-2000
5S Activities

Professional Summary

To work in an environment where innovative ideas can be turned Into effective results, where hard work and commitment will always be appreciated and where sharing of knowledge with team members Is considered as part of work culture

Work History

- Working as Sales Agent M/s Creative Metal Cabinet LLC from February 2022 to till date
- Worked as Business Development Officer/shop in charge at M/s Gulf Supply & Services LLC, Muscat, Sultanate of Oman from October 2018 to April 2021
- Worked as Project Co-coordinator/ Business Development Executive (HVAC-Mechanical Seals) at M/s Oman National Engineering & Investment Co SAOG (ONEIC) Muscat, Sultanate of Oman from August 2016 to October 2018
- Worked as an Area Sales in charge at M/s TMG-Middle East Oman, Muscat, Sultanate of Oman from November 2014 to June 2016
- Worked as a Sales Engineer in M/s Majan Leading Telecommunication LLC, Muscat, Sultanate of Oman from September 2012 to September 2014
- Worked as a Sales Promoter in M/s Desert Trading Co. LLC. Muscat, Sultanate of Oman from the period October 2008 to June 2012
- Worked as Executive –Purchase in M/s Hykon Power Electronics (P) Ltd, From June 2004 to Aug-2008
- Worked as a Purchase & Store in charge in M/s Flipper Clipp Power systems (P) Ltd. Chennai from June -2003 to May-04

Major roles & Responsibilities Handled

- Identifying new contractors, Consultants & clients and discuss with new project & related products
- Identifying New venders & Negotiating on prices, Price Comparison, payment terms and delivery terms.
- Complete management of the Factory, Shop, Store & Inventory control.
- Working towards monthly / annually targets & achieving the revenue.
- Preparation of Purchase Indent, MAS, project co-ordination, documentation & Business Development in HVAC Projects
- Preparation & Maintenance of Approved vender list, BOM & Purchase orders, Sales, Purchase & Stores Report and co-ordinate with Concern Departments.
- Demonstrating and presenting products at trade fairs and exhibitions
- Participate weekly department meetings and address the business & issues.
- Build and a strong rapport and win facilitations from all stake holders in the assigned territory.