

# AKASH M D

## OBJECTIVE

Seeking a challenging position in an organization wherein I can perform to the utmost of my potential & skills for the growth of the organization and further my career growth.



Male



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UAE



- ENGLISH
- MALAYALAM
- TAMIL
- HINDI



30 AUG 1997



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V6587416  
23/01/2032

## EDUCATION

### B OF COMPUTER APPLICATION

- Bharathiar University Coimbatore  
2015-2018

### HIGHER SECONDARY EDUCATION

- Guruvayoor Sree Krishna  
Higher Secondary School 2013-2015

### SECONDARY EDUCATION

- Guruvayoor Sree Krishna Higher  
Secondary School 2010-2013

### ADDITIONAL QUALIFICATION

- CCNA
- ETHICAL HACKING

## SUMMARY

An effective communicator possessing excellent presentation & soft skills with honed marketing management, logical and problem-solving abilities. Recognized for successfully meet targets, proficiently formulating and implementing budgets, building high-performing teams and nurturing fruitful relationships with customers.

## EMPLOYMENT

### TONI&GUY Group

Designation : SALES & MARKETING SUPERVISOR

Duration : 2 years

#### JOB RESPONSIBILITIES

- Conduct market research to identify selling possibilities and evaluate customer needs
- produce creative content, including videos and blog posts
- Run social media channels
- Create frequent reviews and reports with sales and financial data.
- Ensure the availability of stock for sales and demonstrations.
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections.
- Collaborate with team members to achieve better results.
- Gather feedback from customers or prospects and share with internal teams.

## K F C RESTAURANT KOCHI INDIA

Designation : TEAM MEMBER

Duration : 1 years

### JOB RESPONSIBILITIES

- Requisitioned supplies as needed
- Worked with customers on a daily basis, providing excellent customer service. Computed sales prices and handled cash and credit payments.
- Maintained specialized accounts and records.
- Skills Used Learned and maintained corporate policies, procedures, and safety regulations.
- Checked inventory regularly, making changes to orders to meet seasonal demands, changing customers requirements and projected depletion of supplies.

## SBI Credit Cards

Designation : SALES EXECUTIVE

Duration : 1 1/2 years

### job responsibilities

- Provide efficient and professional customer service via a chat channel
- Discuss customer enquiry in regards to their credit card account while utilising computer based tools to assist
- Provided with the responsibility of providing guidance due to the ability to retain knowledge and assist co-workers adequately.

## SOFTWARE SKILL

- MS Office
- Photoshop
- Excel

## ABILITIES AND AREA OF STRENGTH

- Ability to work efficiently and effectively in a confidential work environment.
- Ability to rapidly acquire knowledge and train, review the work of others.
- Extra curricular activities - photography, videography, football, cricket

## PERSONAL INFO

DOB : 30 AUG 1997

Gender : Male

Marital status : Single

Nationality : INDIAN