



AKASH C C

DIGITAL MARKETER & SALES

PROFILE

Extremely motivated to constantly develop my skills and grow professionally. I am confident in my ability to come up with interesting ideas for unforgettable Sales & marketing campaigns.

SKILLS

- Exceptional communication and networking skills
- Successful working in a team environment, as well as independently
- The ability to work under pressure and multi-task
- The ability to follow instructions and deliver quality results

CONTACT

Sharjah / Al mujjarrah
Al Deyaar Building
Near Darwesh masjid
+971-589634633
akashdigitech@gmail.com

WORK EXPERIENCE

MORRIS GARAGES. ASSISTANT SALES MANAGER 2020-2021 THRISSUR KERALA

- Supervising and guiding the sales team as well as providing incentives to motivate staff to achieve sales targets
- . Monitoring the performance of the sales team..

PINNACLE SKODA. ASSISTANT SALES MANAGER 2018-2020 THRISSUR KERALA

- Supervising and guiding the sales team as well as providing incentives to motivate staff to achieve sales targets.
- Monitoring the performance of the sales team..
- Performing all duties of the Sales Manager in cases of absence or emergency.

PINNACLE HYUNDAI, TERRITORY SALES MANAGER 2016-2018 THRISSUR, KERALA

- Monitoring the performance of the sales team..
- Building and maintaining good working relationships with customers.
- Identifying opportunities and strategies to increase sales.
- Regularly attending sales meetings and training sessions.

EDUCATION

year
Bachelor's Degree in commerce, 2014
2021
Digital Marketing Training program

MCP HYUNDAI,SR SALES CONSULTANT
2013- 2016THRISSUR,KERALA

- Cultivating solid relationships with major customers to ensure a continuous flow of sales revenue.
- Identifying promising prospects through cold-calling, networking, and customer referrals.
- Ensuring that all sales administration and customer service activities run smoothly.
- Providing overall guidance to newly-recruited Sales Representatives.

GEEYEM MOTORS CHEVROLET
2012-2013 KODUNGALLUR

- Setting sales goals and developing sales strategies.
- Researching prospects and generating leads.
- Contacting potential and existing customers on the phone, by email, and in person.
- Handling customer questions, inquiries, and complaints.
- Preparing and sending quotes and proposals.
- Managing the sales process through specific software programs.
- Building and maintaining a CRM database.
- Meeting daily, weekly, and monthly sales targets.
- Participating in sales team meetings

INTERSHIP COMPLETED IN DIGITAL MARKETING

IINNODATATICS
2021

- Community management: designing social media campaigns, creating social media content, answering customer's comments or questions (Facebook, Twitter, Linked In, Instagram,).
- Managing the company's official website.
- Writing content for the company's blog or website.
- Creating content for mail diffusion (newsletter...) or online diffusion.
- Follow-up and improvement of SEO.

PERSONAL INFORMATION

- Father's Name: Chandrababu.c.v
- Date of Birth: 01/09/1992
- Sex: Male
- Religion: Hindu
- Nationality: Indian
- Marital status: Married
- Language known: English & Malayalam
- Passport Number : U2750052
- Passport expiry : 12-01-2031