



SHAMSEER

DOB 15-05-1988
Passport T3930338
Exp. Passport 05-03-2029

HOW TO CONTACT ME

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EXECUTIVE SUMMARY

I am a sales representative who specializes in consumer goods sales. I have gathered numerous contacts over the years and strive to meet client needs.

MY EXPERTISE

- Fast-moving Consumer Goods Sales
- Packaged Consumer Goods Sales
- Corporate sales account management
- Experience in retail and manufacturing sales

HOBBIES

- Internet surfing
- Learn new techniques
- Travelling
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LANGUAGES

- English
- Malayalam
- Hindi
- Arabic

SALES REPRESENTATIVE

RELEVANT EXPERIENCE

Consumer Goods Seller

FOR BE FANCY&FOOTWARE. | Feb 2008 - Dec 2009

- Offer consumer goods packages to corporate and retail clients
- Meet with clients every quarter to update or renew services
- Train junior sales agents

Sales Attendant/ Shift Supervisor

ADNOC UAE. | Oct 2011 - March 2022

- Visited corporate client offices to offer latest products
- Built relationships with clients to maintain sales goals and create new opportunities

SCHOOL BACKGROUND

National Centre for Education & Technology

Professional Certificate
Fall 2011

- Master in computerized financial accounting
- 6-week course to hone professional sale skills
- Wrote final paper based on practical case studies

Calicut University of Kerala

Batchelor of Arts (Economics)
Graduated April 2010

- Class of 2016, magna cum laude
- Vice President of College Business Society
- Undergrad Teaching Assistant for Intro to Economics

ADDITIONAL SKILLS

National Centre for Education & Technology

- Master in computerized financial accounting
- Manual Accounting , Tally / Peachtree
- Office Management
- MS Office
- Book keeping
- And internet

CYBERTEC

- MS Office
- Tally