



SUHAIB CM

Sales Executive | Sales Associate

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Profile

My objective is to work with a well-established organization for a long run where I could be visualize bright career by serving utmost dedication and professionalism. If I get an opportunity to work with your organization, I assure you that I will give my best services to your organization.

Experience Summary (2.5 Years)

MALABAR MOTORS (Kerala, India) -	Sales Executive	[Dec 2020 till Jan 2022]
HIGH SPEED MOTORS (Kerala, India) -	Sales Representative	[Feb 2020 till Nov 2020]
AZIA WEDDING CENTER (Kerala, India) -	Salesman	[Mar 2019 till Sep 2019]

Educational Details

GOVERNMENT HIGHER SECONDARY SCHOOL - Secondary Education - Malappuram, Kerala	[2017 to 2019]
CATHOLICATE HIGH SCHOOL - Matriculation	[2017]

Skills

✓ Interpersonal skills	✓ Organizational Skills	✓ Excellent Communication
✓ Communication	✓ Self-Motivated	✓ Emotional Intelligence
✓ Organizing	✓ IT Skills	✓ Active listening
✓ Negotiation	✓ Positive Thinking	✓ Flexibility
✓ MS Excel	✓ Confidence	✓ Time Management
✓ Quick Learning	✓ Empathy	✓ Integrity

Previous Roles

- ✪ Reach out to customer leads through cold calling.
- ✪ Achieve agreed upon sales targets and outcomes within schedule.
- ✪ Coordinate sales effort with team members and other departments.
- ✪ Present, promote and sell products/services using solid arguments to existing and prospective customers.
- ✪ Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- ✪ Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly report.
- ✪ Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.
- ✪ Continuously improve through feedback

Languages Known

English	Expert	Read	Write	Speak
Hindi	Beginner	Read	Write	Speak
Arabic	Beginner	Read	Write	-
Malayalam	Native	Read	Write	Speak
Tamil	Intermediate	-	-	Speak

Personal Details

Address:	Deira, Dubai
Date of Birth:	31-10-2000
Marital Status:	Unmarried
Nationality:	Indian
Passport No:	U5136616
Visa Status:	Visit Visa
Visit Visa Expiry Dt:	30 th Aug 2022

Hobbies

Reading

Music

Traveling

Movies

Cricket

Football