

ANWAR THARAYIL

SALES EXECUTIVE

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Dubai, UAE



CAREER ABRIDGEMENT

- To achieve a challenging position in a professional organization through self - improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

KEY SKILLS

Professionalism

Compassion

Dependability

Patience and Adaptability

Quick Learner

Creativity

Strong communication and good at following instructions

Honest & Reliable

Attention to Detail

Analytic Skills

Optimistic

Leadership skills

Ability to work under pressure

EMPLOYMENT CHRONICLE

- SALES EXECUTIVE** | Oct 2017-Dec 2021
EUROPACK INDUSTRIES DUBAI
- SALES EXECUTIVE** | July 2014 - oct 2016
NEW ROMANA GENERAL TRADING LLC
- STABLE DRIVER** | Aug 2005-April 2014
AL NAZIR STABLE, UNITED KINGDOM

KEY RESPONSIBILITIES

- Setting sales goals and developing sales strategies.
- Researching prospects and generating leads.
- Contacting potential and existing customers on the phone, by email, and in person.
- Handling customer questions, inquiries, and complaints.
- Preparing and sending quotes and proposals.
- Managing the sales process through specific software programs.
- Building and maintaining a CRM database.
- Meeting daily, weekly, and monthly sales targets.
- Participating in sales team meetings.

ACADEMIC CREDENTIALS

SSLC

1999 - 2000

● BOARD OF PUBLIC EXAMINATION, KERALA, INDIA
M.S.M.H.S School

COMPUTER SKILLS

- MS Office Packages
- Net browsing
- Basic Operation

LANGUAGES KNOWN

- English : Reading, Writing, Spoken Interaction
- Malayalam : Reading, Writing, Spoken Interaction
- Hindi : Reading, Writing, Spoken Interaction
- Arabic : Spoken Interaction

PERSONAL DOSSIER

Gender : Male
Date of Birth : 11/09/1982
Marital Status : Married
Nationality : Indian
Current Address : Flat no 205, Belrasheed Twin Tower, Al Qusais Ind Area 3,
Dubai

PASSPORT & VISA DETAILS

Passport No : G3944909
Visa Status : Visit Visa

DRIVING LICENSE DETAILS

- ✓ Holder of Valid **UAE** Driving License
Date of issue : 14/03/2006
Date of expiry : 14/03/2026

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.

ANWAR THARAYIL